Financial Statements Year Ended June 30, 2022

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#### Independent Auditor's Report

The Board of Directors American Society of the University of Haifa New York, New York

#### Opinion

We have audited the financial statements of American Society of the University of Haifa, which comprise the statement of financial position as of June 30, 2022, the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of American Society of the University of Haifa as of June 30, 2022, and the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

#### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of American Society of the University of Haifa and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the American Society of the University of Haifa's ability to continue as a going concern within one year after the date that the financial statements are issued or available to be issued.



#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of American Society of the University of Haifa's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about American Society of the University of Haifa's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

BOO USA, LLP

May 11, 2023

# Statement of Financial Position

June 30, 2022

| \$<br>1,137,731<br>1,083,413<br>1,839,880<br>7,833 |
|--|
| 4,068,857  |
| 549,223  |
| 390,555  |
| 25,996   |
| \$<br>5,034,631                                    |
|  |
| \$<br>186,565                                      |
| 186,565  |
| 10,000   |
| 196,565  |
|  |
| 2,236,327<br>2,601,739                             |
| 4,838,066  |
| <br>,,   |
| <br>\$   |

# **Statement of Activities**

Year ended June 30, 2022

|  | ١  | Vithout Donor<br>Restrictions | With Donor<br>Restrictions | Total                |
|--|----|-------------------------------|----------------------------|----------------------|
| Revenues, Gains, and Other Support<br>Contributions (Note 2)<br>Contributed nonfinancial assets              | \$ | 86,167                        | \$<br>1,747,477            | \$<br>1,833,644      |
| (Notes 2 and 13)   |    | 216,381                       | -                          | 216,381              |
| Support from the University of Haifa<br>(Note 11)  |    | 2,931,747                     | -                          | 2,931,747            |
| Change in value of remainder interest<br>in charitable annuity trust<br>Net assets released from restriction |    | -                             | (205,586)                  | (205,586)            |
| (Notes 2 and 8)  |    | 4,696,841                     | (4,696,841)                | -                    |
| Total Revenues, Gains, and Other Support   |    | 7,931,136                     | (3,154,950)                | 4,776,186            |
| Expenses<br>Program services:<br>Research and education  |    | 2,625,777                     | <u>-</u>                   | 2,625,777            |
| Total Program Services   |    | 2,625,777                     | -                          | 2,625,777            |
| Supporting services:<br>Management and general<br>Fundraising  |    | 1,175,214<br>923,350          | -                          | 1,175,214<br>923,350 |
| Total Supporting Services  |    | 2,098,564                     | -                          | 2,098,564            |
| Total Expenses   |    | 4,724,341                     | -                          | 4,724,341            |
| Change in Net Assets, from operating<br>activities   |    | 3,206,795                     | (3,154,950)                | 51,845               |
| Non-Operating Gain (Loss)<br>Interest income<br>Investment loss, net   |    | 397<br>-                      | -<br>(153,905)             | 397<br>(153,905)     |
| Forgiveness of debt - Paycheck Protection<br>Program (Note 6)  |    | 511,903                       | -                          | 511,903              |
| Total Non-Operating Gain (Loss)  |    | 512,300                       | (153,905)                  | 358,395              |
| Change in Net Assets   |    | 3,719,095                     | <br>(3,308,855)            | <br>410,240          |
| Net Assets (Deficit), beginning of year  |    | (1,482,768)                   | <br>5,910,594              | <br>4,427,826        |
| Net Assets, end of year  | \$ | 2,236,327                     | \$<br>2,601,739            | \$<br>4,838,066      |

# Statement of Functional Expenses

| Research and<br>EducationGrants to the University of Haifa\$ 2,315,777Salaries-Employee benefits and payroll taxes-Professional fees-Travel-Occupancy-Advertising-       | Management<br>and General<br>\$-<br>419,261   | Fundraising   | Total  |
|--|---|---|--|
| Salaries-Employee benefits and payroll taxes-Professional fees-Travel-Occupancy-   |   | <i>c</i>  |  |
| Office and other expenses-Printing and publications-Equipment rental-Telephone-Computer maintenance-Dues and subscriptions-Insurance-Bad debt expense310,000Recruitment- | 78,510<br>410,588<br>78,061<br>94,199<br>11,812<br>5,984<br>6,535<br>10,668<br>7,250<br>6,112<br>34,320 | \$<br>348,865<br>62,524<br>272,603<br>52,369<br>48,729<br>-<br>28,223<br>27,038<br>5,561<br>4,586<br>5,372<br>4,526<br>-<br>-<br>62,954 | <pre>\$ 2,315,777<br/>768,126<br/>141,034<br/>683,191<br/>52,369<br/>126,790<br/>94,199<br/>40,035<br/>27,038<br/>11,545<br/>11,121<br/>16,040<br/>11,776<br/>6,112<br/>310,000<br/>97,274</pre> |
| Depreciation and amortization-Total Expenses\$ 2,625,777   | <u>11,914</u><br>\$ 1,175,214   | \$ 923,350  | <u>11,914</u><br>\$ 4,724,341  |

Year ended June 30, 2022

Statement of Cash Flows

Year ended June 30, 2022

| Cash Flows from Operating Activities<br>Change in net assets<br>Adjustments to reconcile change in net assets to net cash provided by<br>operating activities: | \$<br>410,240   |
|--|-----------------|
| Realized gain on sale of investments   | (13,033)        |
| Unrealized loss on investments   | 166,399         |
| Change in value of remainder interest in charitable gift annuities   | 205,586         |
| Change in discount on contributions receivable   | 50,761          |
| Depreciation and amortization  | 11,914          |
| Forgiveness of debt payable - Paycheck Protection Program  | (511,903)       |
| Provision for bad debt   | 310,000         |
| Changes in:  |                 |
| Contributions receivable   | 2,195,504       |
| Prepaid expenses and other assets  | 22,424          |
| Accounts payable and accrued expenses  | (323,735)       |
| Grants payable - University of Haifa   | (2,000,000)     |
| Deferred rent  | (40,729)        |
| Net Cash Provided by Operating Activities  | 483,428         |
| Cash Flows from Investing Activities   |                 |
| Purchases of investments   | (1,263,650)     |
| Proceeds from sales of investments   | 26,871          |
| Purchases of fixed assets  | (6,163)         |
| Net Cash Used in Investing Activities  | (1,242,942)     |
| Cash Flows from Financing Activities   |                 |
| Repayments of loans payable - other  | (155,000)       |
|  |                 |
| Net Cash Used in Financing Activities  | (155,000)       |
| Net Change in Cash and Cash Equivalents  | (914,514)       |
| Cash and Cash Equivalents, beginning of year   | 2,052,245       |
| Cash and Cash Equivalents, end of year   | \$<br>1,137,731 |

# 1. Nature of Organization

American Society of the University of Haifa (ASUH) increases visibility and financial support for the University of Haifa to ensure its continued excellence in academic research, education, and communal activities. ASUH cultivates relationships and serves as a vital connection between the university and its friends, alumni, and partner institutions in the United States. ASUH is a not-for-profit corporation that is tax-exempt under Internal Revenue Code (IRC) Section 501(c)(3).

ASUH is funded primarily by contributions from the general public and support from the University of Haifa.

# 2. Summary of Significant Accounting Policies

### Basis of Accounting

The financial statements of ASUH have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP). In the statement of financial position, assets and liabilities are presented in order of liquidity or conversion to cash and their maturity resulting in the use of cash, respectively.

#### Basis of Statement Presentation

ASUH's net assets and its support, revenue, and expenses are based on the existence or absence of donor-imposed restrictions. The amounts are classified in either of the two classes of net assets defined below and displayed in the statement of financial position, and the amounts of change in each of those classes of net assets are displayed in the statement of activities.

*Without Donor Restrictions* - This class consists of net assets that are not subject to donor-imposed stipulations and are, therefore, available for the general operations of ASUH. Revenues are reported as increases in net assets without donor restrictions unless their use is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions.

With Donor Restrictions - This class consists of net assets with donor restrictions whose use is limited by donor-imposed, time and/or purpose restrictions. ASUH reports gifts of cash and other assets as revenue with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires—that is, when a stipulated time restriction ends, or purpose restriction is accomplished—the net assets are reclassified as net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

Cash and cash equivalents included highly liquid instruments with maturities of three months or less when acquired. At June 30, 2022, cash equivalents consisted primarily of checking and money market accounts.

#### Financial Instruments and Fair Value

The Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, *Fair Value Measurement*, established a hierarchy for inputs used in measuring fair value that maximized the use of observable inputs and minimized the use of unobservable inputs, requiring that inputs that are most observable be used when available. Observable inputs are those that market participants operating within the same marketplace as ASUH would use in pricing the ASUH's asset or liability based on independently derived and observable market data. Unobservable inputs are inputs that cannot be sourced from a broad active market in which assets or liabilities identical or similar to those of ASUH traded. ASUH estimates the price of any assets for which there are only unobservable inputs by using assumptions that market participants who have investments in the same or similar assets would use, as determined by the money managers for each investment based on best information available in the circumstances. The input hierarchy is broken down into three levels based on the degree to which the exit price is independently observable or determinable, as follows:

*Level 1* - Valuation is based on quoted market prices in active markets for identical assets or liabilities. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these products does not entail a significant degree of judgment.

*Level 2* - Valuation is based on quoted market prices of investments that are not actively traded or for which certain significant inputs are not observable, either directly or indirectly.

*Level 3* - Valuation is based on inputs that are unobservable and reflect management's best estimate of what market participants would use as fair value.

Investment income is recognized when earned and consists of interest and dividends. Dividends are recorded on the ex-dividend rate. Purchases and sales are recorded on a trade-date basis.

#### Allowance for Doubtful Accounts

The carrying value of contributions receivable is reduced by an appropriate allowance, if needed, for uncollectible accounts. ASUH's management determines whether an allowance for uncollectibles should be provided for contributions receivable. Such estimates are based on management's assessment of the aged basis of its contributions and other sources, current economic conditions, subsequent receipts, and historical information. Contributions receivable are written off against the allowance for doubtful accounts when all reasonable collection efforts have been exhausted. Interest is not charged or recorded on overdue receivables. Management has determined that an allowance for doubtful accounts is not necessary at June 30, 2022. Bad debt expense amounted to \$310,000 for the year ended June 30, 2022.

#### Property and Equipment

Property and equipment acquisitions are stated at cost, less accumulated depreciation and amortization. Depreciation and amortization is charged to expense on the straight-line basis over the estimated useful life of each asset.

The estimated useful lives for each major depreciable classification of property and equipment are as follows:

|  | Years |
|--|-------|
| Computer equipment, website and software, and furniture and fixtures | 3-7   |

ASUH policy is to capitalize all capital assets with an individual acquisition cost exceeding \$1,000.

#### Long-Lived Asset Impairment

In accordance with ASC 360-10, long-lived assets, such as property, plant, and equipment, and purchased intangibles subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. ASUH evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability, and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset is less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value. There was no impairment recognized for the year ended June 30, 2022.

#### **Revenue Recognition**

Contributions, support from the University of Haifa, and promises to give are recorded as revenue at the time they are made or pledged unconditionally and supported by a written commitment. Contributions of property and equipment are recorded at the fair market value of the property and equipment at the time of contribution.

Contributions are classified as either with or without donor restrictions. Contributions are nonexchange transactions in which no commensurate value is exchanged. Therefore, contributions fall under the purview of ASC Topic 958, *Not-for-Profit Entities*.

When a donor-stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Absent explicit donor stipulations for the period of time that long-lived assets must be held, expirations of restrictions for gifts of land, buildings, equipment, and other long-lived assets are reported when those assets are placed in service.

Gifts having donor stipulations that are satisfied in the period the gift is received are reported as revenue and net assets with donor restrictions and then released.

Contributions are evaluated for conditions that may exist. Factors indicating the existence of a conditional contribution include the presence of a barrier that must be overcome and either a right of return of assets transferred or a right of release of a funder's obligation to transfer the assets. Revenue from contributions is recognized when the conditions are satisfied, which is generally when the service has been performed or expenditures have been incurred. Any unearned revenue is classified as deferred revenue on the statement of financial position.

#### Grants to the University of Haifa

Grants to the University of Haifa in Israel are recorded pursuant to authorization by the Board of Directors of ASUH.

#### Functional Allocation of Expenses

The costs of supporting the various programs and other activities have been summarized on a functional basis in the separate statement of functional expenses. The statement of functional expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited based on management's estimate of time and effort.

#### Income Taxes

ASUH is exempt from federal, state, and local income taxes under Section 501(c)(3) of the IRC and, therefore, has made no provision for income taxes in the accompanying financial statements. In addition, ASUH has been determined by the Internal Revenue Service (IRS) not to be a "private foundation" within the meaning of Section 509(a) of the IRC.

Under ASC 740, an organization must recognize the financial statement effects of a tax position taken for tax return purposes when it is more likely than not that the position will not be sustained upon examination by a taxing authority. ASUH does not believe that it has taken any material uncertain tax positions and, accordingly, it has not recorded any liability for unrecognized tax benefits. ASUH has filed for and received income tax exemptions in the jurisdictions where it is required to do so. Additionally, ASUH has filed IRS Form 990 information returns, as required, and all other applicable returns in jurisdictions where so required. For the year ended June 30, 2022, there were no income tax-related interest or penalties recorded or included in the statement of activities.

#### Recently Adopted Accounting Pronouncements

#### Contributed Nonfinancial Assets (Topic 958)

In September 2020, the FASB issued Accounting Standards Update (ASU) 2020-07, Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets. This ASU was issued to increase transparency on how contributed nonfinancial assets (also referred to as gifts-in-kind) received by nonprofits are to be used and how they are valued. The ASU states that contributed nonfinancial assets be presented on a separate item in the statement of activities apart from contributions of cash and other financial assets. The ASU also outlines specific disclosures that must be made regarding the contributed nonfinancial assets. This ASU is effective for fiscal years beginning after June 15, 2022.

#### Accounting Pronouncements Issued but Not Yet Adopted

#### Accounting for Leases

On February 25, 2016, the FASB issued ASU 2016-02, *Leases*, which will require lessees to recognize a lease liability, which is a lessee's obligation to make lease payments arising from a lease, measured on a discounted basis, and a right-of-use asset, which is an asset that represents the lessee's right to use or control the use of a specified asset for the lease term. On June 3, 2020, the FASB issued ASU 2020-05, *Revenue from Contracts with Customers (Topic 606) and Leases (Topic 842)*, which deferred the effective date of the leasing standards for non-public business entities to fiscal years beginning after December 15, 2021. Management is currently evaluating the impact of the pending adoption of ASU 2016-02.

#### 3. Contributions Receivable, Net

Contributions receivable, net, have been recorded at present value. Receivables that are expected in more than one year have been discounted to their present value using a discount rate of 2% in fiscal year 2022. The receivables are due as follows:

| Due within one year<br>Due in two to five years | \$<br>1,839,880<br>585,920 |
|---|----------------------------|
|   | 2,425,800                  |
| Less: discount to present value                 | (36,697)                   |
| Contributions Receivable, Net                   | \$<br>2,389,103            |

#### 4. Investments, at Fair Value

ASUH's assets recorded at fair value have been categorized based upon a fair value hierarchy, in accordance with ASC 820; see Note 2 for the discussion of ASUH's policies regarding this hierarchy.

A description of the valuation techniques applied to ASUH's major categories of assets measured at fair value are as follows. There have been no changes in valuation methodology as of June 30, 2022.

ASUH's holdings in stocks and certificates of deposit consist principally of debt and equity securities carried at their aggregate market value, which is determined by quoted market prices. Each of the above investments can be liquidated daily. The valuation of the above is based on Level 1 inputs within the hierarchy used in measuring fair value.

There were no transfers between levels during the year ended June 30, 2022.

The summary of inputs used to value the Foundation's investments that are carried at fair value is as follows:

June 30, 2022

|                                   | Level 1                  | Level 2 | Level 3 | Total                    |
|-----------------------------------|--------------------------|---------|---------|--------------------------|
| Equity securities<br>Mutual funds | \$<br>479,726<br>603,687 | \$<br>- | \$<br>- | \$<br>479,726<br>603,687 |
|                                   | \$<br>1,083,413          | \$<br>- | \$<br>- | \$<br>1,083,413          |

Investment loss included in the statement of activities consists of the following:

#### June 30, 2022

-- ----

| Net realized gain on investments<br>Net unrealized loss on investments<br>Interest and dividend income<br>Custodian fees | \$<br>13,373<br>(166,938)<br>3,412<br>(3,752) |
|--|---|
|  | \$<br>(153,905)                               |

#### 5. Property and Equipment, Net

Property and equipment, net, consists of the following:

| June 30, 2022                                   |    |          |
|---|----|----------|
| Computer equipment                              | \$ | 16,622   |
| Website and software                            | -  | 12,950   |
| Furniture and fixtures                          |    | 37,407   |
| Total   |    | 66,979   |
| Less: accumulated depreciation and amortization |    | (40,983) |
| Property and Equipment, Net                     | \$ | 25,996   |

Depreciation and amortization expense for the year amounted to \$11,914 for the year ended June 30, 2022.

# 6. Commitments and Contingencies

#### Commitments

In October 2019, ASUH entered into a new five-year lease in New York City. The terms of the agreement were such that ASUH did not have to begin paying rent until the premises were ready. ASUH moved into the new office space in December 2019 and, therefore, they began paying rent effective December 1, 2019, with the lease expiring February 2025. However, on August 25, 2021, a settlement was reached between the lessor and ASUH where ASUH will not occupy the building anymore and must pay a balance of \$250,000 from September 2021 through August 2023 in \$10,000 installment payments. As of June 30, 2022, there is a balance of \$130,000 remaining to be paid.

Additionally, in August 2021, ASUH received in-kind rent from another lessor which gets renewed monthly. Rent expense for the year ended June 30, 2022 was \$125,193.

#### CARES Act

On March 27, 2020, the Coronavirus Aid, Relief, and Economic Security Act (the CARES Act) was enacted. The CARES Act contains measures designed to bring some economic and fiscal relief to companies, small businesses, and individuals facing financial difficulties due to the COVID-19 crisis. The CARES Act appropriated funds for the Small Business Administration (SBA) Paycheck Protection Program (PPP) loans that are forgivable in certain situations to promote continued employment, as well as Economic Injury Disaster Loans to provide liquidity to small businesses harmed by COVID-19. As of June 30, 2021, ASUH has applied and received PPP loans totaling \$720,492. In connection with the PPP loan dated April 30, 2020 (PPP1 Loan), an over advance in the amount of \$208,589 was incorrectly made by First Republic Bank. During the year ended June 30, 2021, ASUH made payments towards the over advance totaling \$53,589. On June 18, 2021, the remaining balance of \$155,000 was converted into a note, bearing an interest rate of 1% per annum. The note matured on April 20, 2022 and is recorded as note payable on the statement of financial position. As of June 30, 2021, the balance of PPP loans received totals \$511,903, which is recorded as loans payable - Paycheck Protection Program on the statement of financial position. The PPP1 Loan totaling \$266,311 bears an interest rate of 1% per annum and matured on April 30, 2022. The PPP loan dated March 18, 2021 (PPP2 Loan) totaling \$245,592 bears an interest rate of 1% per annum and matures on March 18, 2026. In April 2021, the SBA authorized full forgiveness on the corrected amount of PPP1 Loan in the amount of \$266,311. As of June 30, 2022, all PPP related loans have been forgiven. In addition, the \$155,000 SBA note has been fully paid off in May, 2022.

#### Contingencies

From time to time, ASUH is involved in claims, lawsuits, and proceedings that arise in the ordinary course of business. As of June 30, 2022, there are no other matters for which ASUH believes it must accrue a contingency or as to which the ultimate outcome would have a material adverse effect on ASUH's financial position.

# 7. Concentrations of Credit Risk

For the year ended June 30, 2022, approximately 20% of all contributions were received from one donor. As of June 30, 2022, approximately 66% of the contributions receivable were due from one donor. At various times, ASUH has cash deposits at financial institutions that exceed the Federal Deposit Insurance Corporation (FDIC) limit. These financial institutions have strong credit ratings; therefore, management believes the risk related to these accounts is minimal.

# 8. Net Assets with Donor Restrictions

Net assets with donor restrictions are available for the following purpose and for periods after June 30, 2022:

| Support of research and education programs<br>Music scholarship endowment<br>Time restrictions | \$<br>1,123,150<br>1,088,034<br>390,555 |
|--|---|
| Total  | \$<br>2,601,739                         |

Notes to Financial Statements

During the current year, net assets were released from restriction for the following:

| Support of research and education programs | \$<br>4,696,841 |
|--|-----------------|
| Total                                      | \$<br>4,696,841 |

### 9. Endowment Funds

#### General

ASUH's endowment fund is a donor-restricted endowment fund established to provide funds from the investment income to support annual scholarships in music. As required by U.S. GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. During the year ended June 30, 2020, the endowment fund was established with a restricted contribution from a donor's estate in the amount of \$1,241,442. As of June 30, 2022, the amounts are being held in investments, at fair value, as management is developing their development and spending strategy.

#### Interpretation of Relevant Law

ASUH adopted the New York Prudent Management of Institutional Funds Act (NYPMIFA). NYPMIFA moves away from the "historic dollar value" standard and permits charities to apply a spending policy to endowments based on certain specified standards of prudence. ASUH is governed by the NYPMIFA spending policy, which establishes a standard maximum prudent spending limit of the average of its previous five years' balance.

As a result of this interpretation, when reviewing its donor-restricted endowment funds, ASUH considers a fund to be "underwater" if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund, and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. ASUH has interpreted NYPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law.

Additionally, in accordance with NYPMIFA, ASUH considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- Duration and preservation of the fund.
- Purposes of the organization and the fund.
- General economic conditions.
- Possible effect of inflation and deflation.
- Expected total return from investment income and appreciation or depreciation of investments.
- Other resources of the organization.
- Investment policies of the organization.

### Return Objectives, Strategies Employed, and Spending Policy

The objective of ASUH is to maintain the principal endowment funds at the original amount designated by the donor while generating investment income to support the purposes designated by the donor. ASUH is able to draw down a certain percentage per year of the fair market value of the endowment fund per donors' wishes. The draw-down percentage will be determined by the Board of Directors on an annual basis. The investment policy to achieve this objective is to invest in various investment securities and interest-bearing accounts. Interest earned in relation to the endowment funds will be recorded as donor restricted until appropriated.

#### Endowments

ASUH has a donor-restricted endowment fund principally established to help fund music scholarships. As required by U.S. GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

#### Endowment Net Asset Composition by Type of Fund

The endowment net asset composition of \$1,088,034 consists of the following:

June 30, 2022

|  | Without Do<br>Restrict |   | With Donor<br>Restrictions | Total           |
|--|------------------------|---|----------------------------|-----------------|
| Donor-restricted endowment funds:<br>Original donor-restricted gift amount and<br>amounts required to be maintained in<br>perpetuity by donor:<br>Music scholarships | \$                     | - | \$<br>1,241,939            | \$<br>1,241,939 |
| Total Corpus of the Endowment Funds  |                        | - | 1,241,939                  | 1,241,939       |
| Cumulative net investment losses<br>Cumulative release of losses into operations   |                        | - | (153,905)<br>-             | (153,905)       |
| Endowment Net Assets, end of year  | \$                     | - | \$<br>1,088,034            | \$<br>1,088,034 |

Changes in Endowment Net Assets

June 30, 2022

|  | It Donor | With Donor<br>Restrictions   | Total                        |
|--|----------|------------------------------|------------------------------|
| Endowment Net Assets, beginning of year Investment loss, net | \$<br>-  | \$<br>1,241,939<br>(153,905) | \$<br>1,241,939<br>(153,905) |
| Endowment Net Assets, end of year                            | \$<br>-  | \$<br>1,088,034              | \$<br>1,088,034              |

# 10. Remainder Interest in Charitable Gift Annuities

A donor purchased charitable gift annuities from a third-party and named ASUH as the remainderman after the charitable gift annuities expire, amounting to approximately \$390,555 at June 30, 2022. The remainder interests will be remitted to ASUH. At the time of the gift, and adjusted annually, ASUH records contribution revenue and gains and losses resulting from changes in fair value are recorded as increases or decreases in the respective net asset class in the statement of activities.

# 11. Support from the University of Haifa

The University of Haifa provides for annual support to cover a portion of management and general and fundraising expenses of ASUH. For the year ended June 30, 2022, \$2,931,747 has been reflected in these financial statements as support from the University of Haifa. As of June 30, 2022, \$1,598,414 was outstanding and included in contributions receivable on the statement of financial position. As of report date, \$333,334 remains outstanding, representing the last portion of a donor commitment.

# 12. Liquidity and Availability of Resources

Financial assets available for general expenditure—that is, without donor or other restrictions limiting their use—within one year of June 30, 2022, comprise the following:

| Cash and cash equivalents                                 | \$<br>1,137,731 |
|---|-----------------|
| Investments, at fair value                                | 1,083,413       |
| Contributions receivable, current portion                 | 1,839,880       |
| Total Assets Available to Management                      | 4,061,024       |
| Less: net assets with donor restrictions                  | (2,052,516)     |
| Financial Assets Available to Meet Cash Needs for General |                 |
| Expenditures Within One Year                              | \$<br>2,008,508 |

ASUH manages its liquidity and reserves following two guiding principles: operating within a prudent range of financial soundness and stability and maintaining adequate liquid assets to fund near-term operating needs. ASUH monitors its future cash flows, liquidity, and reserves on a monthly basis.

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# 13. Contributed Nonfinancial Assets

The following summarizes ASUH's contributed nonfinancial assets for the year ended June 30, 2022:

|               | -  | Revenue<br>cognized | Donor<br>Restrictions             | Valuation Techniques<br>and Inputs   |
|---------------|----|---------------------|-----------------------------------|--|
| Donated rent  | \$ | 125,192             | No associated donor restrictions. | In valuing the donated rent,<br>ASUH estimated the fair value<br>on the basis of comparable<br>prices in the real estate market. |
| Medical books |    | 12,964              | No associated donor restrictions. | Based on fair value of third-<br>party appraisal.  |
| Maps          |    | 78,225              | No associated donor restrictions. | Based on fair value of third-<br>party appraisal.  |
| Total         | \$ | 216,381             |                                   |  |

# 14. Subsequent Events

ASUH's management has performed subsequent event procedures through May 11, 2023, which is the date the financial statements were available to be issued, and there were no other subsequent events requiring adjustment to the financial statements or disclosures as stated herein.